



# SOLDIERS' MOM

MAKING SERVICE MEMBERS' DAILY LIVES A LITTLE EASIER

Dear Valued Customer,

Thank you for contacting Soldiers' Mom about your cleaning needs.

We have the following options for you to easily schedule services. We are available to provide a remote home consultation or our highly recommended [standard rates and packages](#). Our remote consultation normally gives us a better understanding on exactly what needs to be done routinely and quote you appropriately.

### How does this work?

Remote consultations are completed by sending pictures to our email address: [soldierzmom@gmail.com](mailto:soldierzmom@gmail.com) or [support@soldiersmom.com](mailto:support@soldiersmom.com). All pictures must be taken when you contact us. Feel free to send us pictures of all the rooms that will need to be cleaned, and we will contact you with a custom quote that perfectly fits your needs and budget.

The prices outlined here have already been discounted and mainly apply to homes that are 2000 square feet or less, on a military base. All other larger homes on and off post, please [contact us](#). (833.487.2532)

### Pricing Parameters

- Square Footage & Soil Level
- Number of Bathrooms
- Number of Kitchens
- Initial Clean vs. Recurring
- Move in/Out

### Discounts for Recurring Cleaning Services

- Weekly – 20% (DC Going rate \$140+/ Our Price \$110)
- Bi-Weekly – 15% (DC Going rate \$175+/ Our Price \$150)

### Standard Package Rates, Our Checklists. (without remote consultation)

- **3-6 Months Since Last Clean** – it is recommended that you start with our Deep Deluxe Cleaning (\$250-\$265). Our Deep Deluxe or Top to Bottom cleaning is the most detailed and thorough cleaning, it will take care of all the build up to ensure that you get and maintain the best results for your ongoing recurring maid service. We are confident you will be pleased with the results. Everything comes with our 100% satisfaction guarantee.
- **Perfect Maintenance Routine Cleaning Services** – It is recommended that you schedule a routine cleaning after a deep clean to maintain an immaculate home. We offer weekly (\$110), bi-weekly (\$140), or monthly (\$150) routine cleaning services. ([Book Now](#))

### **Additional Fees to Above Services**

- **Pets** – We are pet friendly, there's an additional pet hair fee for households with at least two pets (\$5).
- **Travel** – we have an additional travel fee on contracts for services that extend beyond a 10-mile radius of serviced military installations we currently serve; the fee will equal \$1 per extra mile traveled beyond 10 miles.

### **Additional Items**

- **PCS-Move Out/In Clean** – 3-4 bedrooms, up to 2,000 sq. ft. (\$250-\$265)
- **PCS-Move Out/In Clean** – homes larger than 2,000 sq. ft. (\$285-\$320+). Please contact us for details
- **Garage** – dust, sweep, and mop (\$25)
- **Laundry Room** – dust, sweep, and mop (\$20)

### **PCS Details**

If you are PCSing, your home must be completely empty or we will apply an extra flat fee of \$50 for any belongings that may have to be removed or moved in order for our teams to be able to clean. If we are not able to move large items, we will skip those areas. By leaving large unmovable items in the home you will waive your right to a reclean of those areas.

Please be sure to show the cleaning technicians where trash is to be placed in the event that trash receptacles have been cleaned or removed before your appointment. In the event that no further direction was provided, we will use trash receptacles available at the home.

You will find attached to this email two packets. Our Client Checklist Packet provides details for each cleaning service package. Our Welcome Forms Packet contains documents that are required to be reviewed, signed, and returned once you are ready to contract our cleaning services. If you are ready to schedule services, for your convenience, you can navigate to our website and [Book Now!](#)

### **What sets us apart and Why Choose Us?**

We are a five-star professional, insured and licensed company that will go the extra mile, guarantee you will be 100% satisfied and happy, or a free re-clean. We are dependable, honest, and have a track record of excellence. Most importantly, we also give back. Visit our [Facebook](#), page to see our great reviews and learn more about our free cleaning give-away program for military families; if you're a military family, enter for a chance to win. Please feel free to email or call our office if you have any further questions.

We look forward to working with you.

Soldiers' Mom  
[www.soldiersmom.net](http://www.soldiersmom.net)  
833-487-2532